

FCF Model

Below is the proxy-model of potential future FCF:

$$FCF = \text{Total Revenue} - \text{COGS} - \text{SG&A} - \text{D&A} - NCE_{\text{taxable}} - \text{Interest} - WC - \text{Income Tax} - \text{CAPEX} + \text{Fixed Assets Sold}$$

$$WC = (\text{COGS} - \text{SG&A} - \text{CAPEX} - \text{Interest}) \cdot K_{WC}$$

$$D&A = \text{CAPEX} \cdot K_{DA}$$

$$\text{Interest} = L \cdot r_L$$

$$\text{Income Tax} = (\text{Total Revenue} - \text{COGS} - \text{SG&A} - \text{D&A} - NCE_{\text{non-taxable}}) \cdot K_{TAX}$$

where

L	Loan-in
r_L	Loan interest annual rate (usually around 5%)
K_{WC}	WC to the Cash Expenses ratio (usually around 25% which corresponds to the 3-months budget)
K_{DA}	D&A to CAPEX ratio (usually around 20% which corresponds to 5 years write-off)
K_{TAX}	Income Tax Rate (usually around 30%)
Fixed Assets Sold	Proceeds from selling Fixed Assets
NCE_{taxable}	taxable NCE
$NCE_{\text{non-taxable}}$	non-taxable NCE , for example annual portion of the natural reserves depletion

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